

Signature Programs At a Glance

Community

Program Name	Products Include	Contact
<p>All Lines Aggregate Larger public entities to include scholastic risks that have a self-insured retention greater than \$50,000 or entities that are seeking to go self-insured.</p>	<ul style="list-style-type: none"> • Property • General Liability • Auto • Law Enforcement • Public Officials 	<ul style="list-style-type: none"> • Excess • Workers' Compensation • All Lines Aggregate¹ <p>Bob Lombard 775.360.6626 Gary Greene 609.309.5255</p>
<p>First-Dollar Public Entity (under 75,000 population) Municipalities, cities, townships, water and sanitation, and special districts.</p>	<ul style="list-style-type: none"> • Property • General Liability • Auto 	<ul style="list-style-type: none"> • Law Enforcement • Public Officials Liability <p>Bob Lombard 775.360.6626 Gordon Kazi 609.902.0116</p>
<p>Large Public Entity (above 75,000 population) Larger municipalities and scholastic risks, target municipality populations over 75,000 and looking for entities with a total cost of risk in excess of \$400,000.</p>	<ul style="list-style-type: none"> • Property • General Liability • Auto Liability 	<ul style="list-style-type: none"> • Physical Damage • Public Officials Liability <p>Bob Lombard 775.360.6626 Gary Greene 609.309.5255</p>

¹Available to include clash coverage and aggregate excess protection.

Construction

Program Name	Products Include	Contact
Crane & Rigging Crane rental with operator, bare crane rental, rigging, millwright and specialized transportation.	<ul style="list-style-type: none"> • General Liability • Riggers Liability • Auto • Excess 	<ul style="list-style-type: none"> • Workers' Compensation • Property • Inland Marine Rikki Concannon 412.224.5506
Inland Marine Hypermarket Oil and gas equipment, wind farms, warehouses, broadcasting property and equipment, electronic equipment, machine shops, rental equipment dealers, scaffolding, crane, logging and forestry equipment, builder's risk, any equipment-driven risk, building material dealers, general contractors, stamp and coin dealers, fine art, courier and small package delivery, railroad rolling stock, warehouseman's legal liability and wind coverage.	<ul style="list-style-type: none"> • Inland Marine • Property 	Rikki Concannon 412.224.5506
Rental Equipment Rentals to homeowners/small contractors for hand/power tools, outdoor power equipment, lighter construction equipment and recreational/party equipment.	<ul style="list-style-type: none"> • General Liability • Auto • Excess 	<ul style="list-style-type: none"> • Workers' Compensation • Property • Inland Marine/Contractors' Equipment Rikki Concannon 412.224.5506
Scaffold & Access Contractors working with supported scaffold, construction hoists, construction elevators, mast climbers and swing staging.	<ul style="list-style-type: none"> • General Liability • Auto • Excess • Workers' Compensation 	<ul style="list-style-type: none"> • Property • Inland Marine/Contractors' Equipment Rikki Concannon 412.224.5506

Health

Program Name	Products Include	Contact
PodiatryChoice Podiatrists: individuals and groups, full- and part-time practices (key agents).	<ul style="list-style-type: none"> • Professional Liability, including Cyber Liability and Medefense Plus 	Karen Babin 719.219.2623
Social Services Foster/adoption placement agencies, drug and alcohol rehab facilities, sober living, senior homes, group homes for the developmentally disabled, home healthcare, inpatient hospice care (which can include professionals such as MDs, nurse practitioners, psychiatrists, etc.).	<ul style="list-style-type: none"> • Professional Liability • General Liability • Abuse • Auto 	<ul style="list-style-type: none"> • Property • Excess • Workers' Compensation Sonya Ensminger 360.626.6191 Susan Esparza 360.626.6183 Robin Stolle 360.626.6190

Professional

Program Name	Products Include	Contact
Insurance Agents & Brokers Independent insurance agents, including: wholesalers, retailers, general agent, underwriting managers, agents, brokers, surplus lines agents, life and health agents, brokers and more.	<ul style="list-style-type: none"> Professional Liability 	Adrienne Woodhull 908.685.7103 Mariane Mcdevitt 908.685.7508
Lawyers Professional Liability 1–50 attorney firms (country-wide coverage except in Alaska).	<ul style="list-style-type: none"> Professional Liability 	Adrienne Woodhull 908.685.7103 Mariane Mcdevitt 908.685.7508
Title Agents Professional Liability Title agents, escrow agents, closing agents, abstractors and notary publics.	<ul style="list-style-type: none"> Professional Liability 	Adrienne Woodhull 908.685.7103 Cristina Malheiro 908.685.7159

Scholastic

Program Name	Products Include	Contact
Charter Schools Charter schools, public schools, private schools, community colleges, vocational and technical schools.	<ul style="list-style-type: none"> General Liability Educators Management Liability Abuse Auto Excess Cyber 	Robin Stolle 360.626.6190
Scholastic Public K-12 school districts and community colleges, and larger private colleges.	<ul style="list-style-type: none"> Property General Liability Auto Law Enforcement Public Officials Excess Workers' Compensation All Lines Aggregate¹ 	Robin Stolle 360.626.6190
Student Accident Public K-12 school districts, diocese, nursery and daycare centers.	<ul style="list-style-type: none"> Student Accident Intercollegiate Sports Business Travel Accident 	Laura Kajor 973.921.8038 Alyssa Noorman 973.921.8013

¹Available to include clash coverage and aggregate excess protection.

Sports

Program Name	Products Include	Contact
Amateur Sports Youth and adult teams, leagues, tournaments, sports camps and clinics.	<ul style="list-style-type: none"> • General Liability • Excess • Accident • Directors & Officers • Employment Practices Liability 	<ul style="list-style-type: none"> • Crime • Inland Marine • Property • Cyber • Auto Carolyn Budelman 973.921.8368 Will Krouslis 973.921.8076 Michael Chymiy 973.921.8476
Bicycle & Ski Ski/bicycle/electric bicycle dealers, ski/bicycle/electronic bicycle tour operators, dealers of skiing/bicycling-related accessories (clothing, shoes, etc.), manufacturers of skis/bicycles/electronic bicycles and components, distributors, importers and suppliers.	<ul style="list-style-type: none"> • Property • General Liability • Fraud 	<ul style="list-style-type: none"> • Crime • Cyber Lisa Fulmer 360.626.6187 Jamie Augustine 360.626.6182 Peter Small 973.921.8160
Golf & Country Club Private golf and country clubs, semi-private clubs, city clubs, golf course communities, tennis clubs, golf management companies; national, state and local golf associations.	<ul style="list-style-type: none"> • Property • General Liability • Excess • Directors & Officers • Employment Practices Liability • Crime • Fiduciary 	<ul style="list-style-type: none"> • Pesticide • Herbicide • Pollution • Auto • Cyber • Accident • Inland Marine • Workers' Compensation Tom Walker 973.921.8098 Peter Small 973.921.8160 Felicia Vega 973.921.8155
Health & Fitness Multi-sport indoor facilities, health and fitness facilities.	<ul style="list-style-type: none"> • General Liability • Excess • Accident • Directors & Officers • Employment Practices Liability 	<ul style="list-style-type: none"> • Crime • Inland Marine • Property • Cyber • Auto Carolyn Budelman 973.921.8368 Will Krouslis 973.921.8076 Peter Small 973.921.8160
Resident Camps & Day Camps Residential camps, religious-affiliated camps, private camps, conference and retreat centers, experiential education programs, and adventure/travel programs.	<ul style="list-style-type: none"> • Property • General Liability • Excess • Directors & Officers • Employment Practices Liability • Crime 	<ul style="list-style-type: none"> • Fiduciary • Auto • Cyber • Accident • Inland Marine Peter Small 973.921.8160 Maryann Mueller 845.794.3113
USA Lacrosse Lacrosse players, coaches, officials, umpires, camps, clinics and tournaments, major league lacrosse and other professional lacrosse teams.	<ul style="list-style-type: none"> • General Liability • Excess Liability • Accident Medical 	<ul style="list-style-type: none"> • Basic Accident • Catastrophic Lori Crispo 973.921.8105 Abigail Panciello 973.921.8080
USA Softball USA softball players, coaches, officials, umpires, camps, clinics and tournaments.	<ul style="list-style-type: none"> • General Liability • Excess Accident • Directors & Officers • Employment Practices Liability • Crime • Property 	<ul style="list-style-type: none"> • Cyber • Auto • Tournament • Clinic • Umpire Margaret Schubkegel 973.921.8236 Kathleen Lazzaro 973.921.8262

Transport

Program Name	Products Include	Contact
Towing Closed program with limited distribution. Agent/broker will have exclusivity in their given territory. Towing operations, no repossession or long-haul trucking.	<ul style="list-style-type: none"> • Auto • General Liability • Property 	<ul style="list-style-type: none"> • Motor Truck Cargo • Inland Marine • Workers' Compensation Chris Robinson 702.724.1085

Workers' Compensation

Program Name	Products Include	Contact
CAP SIG California-based private schools and universities.	<ul style="list-style-type: none"> • Workers' Compensation 	L.J. Battagliese 610.647.4466 Jackie Harris 610.249.2460
GuardianComp, Inc. California nonprofit nursing homes and continuing care facilities.	<ul style="list-style-type: none"> • Workers' Compensation 	L.J. Battagliese 610.647.4466 Jackie Harris 610.249.2460
QualityComp, Inc. California nonprofit social service agencies.	<ul style="list-style-type: none"> • Workers' Compensation 	L.J. Battagliese 610.647.4466 Jackie Harris 610.249.2460
ABC-Michigan Self-Insured Workers' Compensation Fund Wide range of construction classes and suppliers to the construction industry.	<ul style="list-style-type: none"> • Workers' Compensation 	Sharon Novasel 517.664.2733 Dawn Feldpausch 517.664.2754
Michigan Cleaning Fund Dry cleaning, industrial laundries, carpet cleaners, car washes and commercial janitorial operations.	<ul style="list-style-type: none"> • Workers' Compensation 	Sharon Novasel 517.664.2733 Dawn Feldpausch 517.664.2754
Michigan Clubs Fund Country clubs, golf courses (public and private), athletic clubs, yacht clubs, hunt clubs, ski clubs and riding clubs.	<ul style="list-style-type: none"> • Workers' Compensation 	Sharon Novasel 517.664.2733 Dawn Feldpausch 517.664.2754
Michigan Food Processing & Distribution Fund Food processing, food wholesale, milk haulers and food distribution, including pet food.	<ul style="list-style-type: none"> • Workers' Compensation 	Sharon Novasel 517.664.2733 Dawn Feldpausch 517.664.2754
Michigan Grocers Fund Supermarket and/or grocery stores whose volume of sales is primarily engaged in selling a general line of food and beverages, such as canned and frozen foods, dairy products, a variety of beverages (including alcohol), fresh fruits and vegetables, fresh and prepared meats, fish and poultry.	<ul style="list-style-type: none"> • Workers' Compensation 	Sharon Novasel 517.664.2733 Dawn Feldpausch 517.664.2754



Program Name	Products Include	Contact
Michigan Horticulture Industries Fund Florists, landscapers, nurseries, greenhouses, sod farms, garden centers and wholesale suppliers.	<ul style="list-style-type: none"> Workers' Compensation 	Sharon Novasel 517.664.2733 Dawn Feldpausch 517.664.2754
Michigan Restaurant & Lodging Fund All restaurants with sit-down table service, fast food, family-style, fine dining, bar and grill, delis, coffee shops, banquet facilities, all hotels, motels, inns and resorts, including seasonal and non-franchised.	<ul style="list-style-type: none"> Workers' Compensation 	Sharon Novasel 517.664.2733 Dawn Feldpausch 517.664.2754

General Business

Program Name	Products Include	Contact
General Business Closed program with limited distribution. Agent/broker will have exclusivity in their given territory. Restaurants, hotels, casinos, contractors (under 20% residential), landscapers, manufacturing, retail operations and service operations.	<ul style="list-style-type: none"> Auto General Liability 	<ul style="list-style-type: none"> Property Inland Marine Chris Robinson 702.724.1085

About RPS Signature Programs

RPS Signature Programs manages a variety of specialized programs on behalf of highly rated carriers, offering proprietary insurance solutions in niche markets. Headquartered in Rolling Meadows, Illinois, RPS Signature Programs is a division of Risk Placement Services, one of the nation's largest specialty insurance product distributors.

RPSins.com/signatureprograms



The information contained herein is offered as insurance industry guidance and provided as an overview of current market risks and available coverages and is intended for discussion purposes only. This publication is not intended to offer legal advice or client-specific risk management advice. Any description of insurance coverages is not meant to interpret specific coverages that your company may already have in place or that may be generally available. General insurance descriptions contained herein do not include complete insurance policy definitions, terms, and/or conditions, and should not be relied on for coverage interpretation. Actual insurance policies must always be consulted for full coverage details and analysis. Copyright © 2021 Risk Placement Services, Inc.